



SALLOUM & PARTNERS LLC
legal consultants

SALLOUM & PARTNERS LLC **A BRIEF PROFILE**

The Firm

Salloum & Partners LLC (the “**Firm**”) was first established in the Emirate of Abu Dhabi in 1980. We have since been recognized as a leading player in the UAE with both local and cross-jurisdictional expertise and are one of the oldest law firms in Abu Dhabi.

We remain a boutique law firm and pride ourselves on providing a full range of legal services. We aim to provide consistently high quality advice and services that combine a thorough understanding of the cultural and commercial environment in the UAE as well as technical expertise.

The Firm bears the name of its founder, Mr Samir Salloum and is directly managed by him.

The Founder

Mr Samir Salloum, has over 40 years of experience as a legal adviser and advocate.

He holds the office of Foreign Trade Counselor to the French Government, a position he has held for many years. In January 2013, he was elected as the President of the French Business Group in Abu Dhabi (FBG). In 2015, he was reelected for a second term as the President of the FBG. He was also recently appointed as the director of the Continuing Education Center of the Paris Sorbonne University – Abu Dhabi (PSUAD). In March 2017, he was elected as the President of Conseil des Membres de la Legion D’Honneur et de L’Ordre National du Merite (CMLHM) in Abu Dhabi.

He is one among the arbitrators in the panels of both the Abu Dhabi Commercial Conciliation and Arbitration Centre (ADCCAC) and of the Ras Al Khaimah Commercial Arbitration Centre. He is a longstanding member of the International Chamber of Commerce (ICC). He is also a Door Tenant and Associate of Outer Temple Chambers, based in London.

First called to the Beirut Bar, Lebanon in 1969, Mr Salloum was also admitted to the French Bar, and until 2012 was an advocate pleading at the Federal Courts in the UAE and Courts of Abu Dhabi. His academic achievements include Master's Degrees in French Law, Lebanese Law and Political Science. He handles English, Arabic and French with equal ease.

Mr Salloum has been a member of various National Committees entrusted with legislative responsibilities for both the Federation of the UAE and the Emirate of Abu Dhabi. He has acted as the internal legal advisor for the Abu Dhabi Chamber of Commerce and Industry

(ADCCI) for over 15 years, and for many years thereafter remained the chamber's external legal counsel. During his tenure with the ADCCI, he was appointed by the United Nations Development Project (UNDP) and tasked with reorganizing the commercial section of the Municipality of Dubai.

He is also a well acclaimed lecturer on the corporate, commercial and banking laws in the UAE. Notably, he has lectured at the PSUAD on the law relating to tenders in the UAE in a course forming part of a Masters programme.

Mr Salloum is also a Part II registered practitioner at the Courts of the Dubai International Financial Center (DIFC).

Mr Salloum has received numerous international governmental and other awards for his distinguished services and civil achievements, notably:

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| a. Italian National Order of Merit, rank of <i>Cavaliere</i> (Knight) | June 1988 |
| This was followed by a promotion to the rank of <i>Commendatore</i> (Commodore) | December 2006 |
| b. Spanish National Order of Civil Merit, rank of <i>Caballero</i> (Knight) | January 1990 |
| c. French National Order of Merit, rank of <i>Chevalier</i> (Knight) | May 1994 |
| d. Belgian National Order of Leopold II, rank of <i>Officier</i> (Officer) | September 2012 |
| e. Knight of the Pontifical Order of St Gregory the Great, The Vatican | May 2017 |

Mr Salloum has also published a number of books on the legal system in the UAE, including:

- a. Law and Precedent Relating to Trademarks;
- b. Law and Precedent Relating to Trade Names; and
- c. Law and Precedent Relating to Criminal Liability Relating to Cheques.

The Team

The Firm's managing partner, Mr Salloum, spearheads a team of highly qualified professionals with the aim of bringing the utmost in value and quality of service to the Firm's clients.

The team assembled under Mr Salloum's guidance is a unique blend of some 15 highly skilled, experienced and dedicated attorneys and legal consultants. This team of professionals is powerfully equipped to be of practical assistance in their practice areas.

Our team comprises UAE nationals and expatriate lawyers. They combine highly developed legal skills with a deep knowledge of the law and business environment in the UAE, thus providing a high standard of practical advice to clients in both the public and private sectors.

Many of the Firm's lawyers are also qualified, and have experience, in a range of other jurisdictions including Egypt, France, India, Lebanon, and Syria. They are multilingual and multicultural and able to handle business in a range of languages including Arabic, English, French and Italian.

The Firm's legal team is supported by a dynamic team of over 12 paralegal and administrative staff.

Legal Services and Practice Areas

Services

With over 30 years of experience, the Firm advises and assists on a wide range of complex, local and international legal issues in matters such as commercial, corporate and private banking, capital markets, international trade, as well as mergers and acquisitions. One of the Firm's core strengths remains its litigation, arbitration and alternative dispute resolution practice.

Practice Areas

Our areas of practice include:

- d. banking and finance;
- e. Islamic modes of finance;
- f. corporate and commercial;
- g. construction;
- h. insurance and reinsurance;
- i. real estate;
- j. it and telecommunication;
- k. intellectual property;
- l. shipping and maritime;
- m. defence;
- n. aviation;
- o. transport and logistics;
- p. labour, employment and immigration;
- q. private client;

- r. public policy; and
- s. Islamic Sharia.

Clientele

Our extensive client list is a testament to our success. We firmly believe that our clients are our biggest strength.

Our clients come from a wealth of businesses and backgrounds and include:

- a. banks, other financial institutions and insurance companies;
- b. local and multinational commercial enterprises across our sectors of expertise (such as contractors, architects, real-estate and property developers, trading enterprises, business and other consultants, IT providers, airlines, logistics and transportation enterprises, and others);
- c. embassies;
- d. local and foreign state bodies; as well as
- e. private clients.

Network

The Firm acts in many cross-jurisdictional matters on behalf of its clients and has accordingly instructed or associated with international firms and lawyers of the highest standard.

Over the years the Firm has built an extensive range and network of close associations and contacts across the Middle East and elsewhere. These allow the Firm to select and work with those persons best suited to the services required.

Most notably, the Firm is a proud member of the exclusive International Lawyers Network (ILN) (www.iltoday.com), an association of over 95 high-quality, full service law firms with over 5,000 lawyers worldwide in 65 countries on six continents. One of our partners, Mr. Ziad Salloum, has since 2014 been serving as a director on the board of the ILN.

The Firm is also in association with Outer Temple Chambers (www.outertemple.com) of London, UK, a premier barristers' chambers.